## APOLLO UNIT TRUST SCHEME

ABRIDGED FINANCIAL REPORT TO UNIT HOLDERS

2018



INVESTING IN HAPPINESS













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## CORPORATE TRUSTEE AND PROFESSIONAL ADVISORS

CORPORATE TRUSTEE KCB Bank Kenya Limited

KCB Towers, 7<sup>th</sup> Floor Upper Hill

Junction of Kenya Road & Hospital Road

PO.BOX 30664-00100

Nairobi

REGISTERED OFFICE Apollo Asset Management Company Limited

Apollo Centre, 3rd Floor, Ring Rd Parklands, Westlands

P.O Box 30389-00100

Nairobi

CHAIRMAN (APOLLO ASSET MANAGEMENT) Richard Michael Ashley

FUND MANAGERS AND ADMINISTRATORS Apollo Asset Management Company Limited

Apollo Centre, 3rd Floor Ring Rd Parklands, Westlands

P.O Box 30389-00100

Nairobi

CUSTODIANS The Co-operative Bank of Kenya Limited

CIC Plaza, 3rd Floor Mara Rd, Upper Hill PO Box 48231 - 00100

Nairobi

INDEPENDENT AUDITOR RSM Eastern Africa LLP

Certified Public Accountants

1st Floor, Pacis Centre Slip Road, off Waiyaki Way, Westlands

PO Box 349 - 00606

Nairobi



### REPORT OF THE CORPORATE TRUSTEE FOR THE YEAR ENDED 31 DECEMBER 2018

The Corporate Trustee has the pleasure of submitting the Funds report together with the extracts of audited financial statements of Apollo Unit Trust Scheme for the year ended 31 December 2018.

#### ESTABLISHMENT, NATURE AND STATUS OF THE FUNDS

The Funds were established on 6 January 2016 and are governed by a Trust Deed dated 30 November 2015. The Funds are registered with the Capital Markets Authority and have applied for tax exemption under the Income Tax Act. It only suffers withholding tax on interest income and dividends.

The primary objective of the Funds is to:

Apollo Money Market: To obtain a reasonable level of return while preserving the capital and liquidity such that it is able to generate total return through investing in high quality money market instruments with a short term maturity profile.

Apollo Balanced Fund: To seek long term stability and moderate capital growth, consistent with moderate investment risks and a reasonable level of income

Apollo Equity Fund: To generate long term capital growth through investing principally in equities providing a medium to high risk profile by investing in stocks of several sectors of the economy such that the Fund aims to achieve appreciation through investments in listed securities of companies on the Nairobi Stock Exchange

The Funds are unit trust and the interest of the individual members is determined by the value of their units. It is administered by the corporate trustee who is responsible for its affairs.

The Funds are an approved collective investment scheme within the meaning of the Capital Markets Act; and the holders are not liable for the debts of the Fund.

#### PERFORMANCE RECORD

The performance record of the Fund over the period it has been in existence is as shown below:-

a) The closing, lowest and highest unit prices of the units of the Fund:

2018						
	Money Market		Balanced	Fund	Equity F	und
	Bid Price	Offer Price	Bid Price	Offer Price	Bid Price	Offer Price
	Shs	Shs	Shs	Shs	Shs	Shs
Closing unit price	124.53	124.53	113.24	117.78	101.20	106.26
Lowest unit price	114.99	114.99	112.95	117.47	99.74	104.77
Highest unit price	125.55	125.55	127.76	132.87	122.74	128.87

#### 2017

	Money M	Money Market		Fund	Equity F	und
	Bid Price	Offer Price	Bid Price	Offer Price	Bid Price	Offer Price
	Shs	Shs	Shs	Shs	Shs	Shs
Closing unit price	114.70	114.70	123.60	118.90	115.70	110.20
Lowest unit price	107.40	107.40	101.20	97.30	94.10	89.60
Highest unit price	115.00	115.00	125.20	120.40	119.60	113.90



## REPORT OF THE CORPORATE TRUSTEE FOR THE YEAR ENDED 31 DECEMBER 2018

#### **INVESTMENT**

Under the terms of their appointment Apollo Asset Management Company Limited are the Fund managers and support the corporate trustee in the investment decisions. The overall responsibility for investment and performance lies with the corporate trustee.

#### **FUND ADVISORS**

The names and addresses of the fund manager, corporate trustee, custodian and auditor are as shown on page 1.

#### **AUDITOR**

The Fund's auditor, RSM Eastern Africa LLP, was appointed during the year and continues in office in accordance with the Trust Deed and Section 55(A) of the Capital Markets (Licencing Requirements), 2002.

FOR: KOB BANK KENYA LID.

CORPORATE TRUSTEE

Corporate Trustes

Signed on behalf of the Corporate Trustee

28th March 2019



### STATEMENT OF CORPORATE TRUSTEE'S RESPONSIBILITIES FOR THE YEAR ENDED 31 DECEMBER 2018

The Kenyan Capital Markets Act requires the corporate trustee to prepare financial statements for each financial year which give a true and fair view of the financial position of the Fund at the end of the financial year and its financial performance for the period then ended. The corporate trustee are responsible for ensuring that the Fund keeps proper accounting records that are sufficient to show and explain the transactions of the Fund; disclose with reasonable accuracy at any time the financial position of the Fund; and that enables them to prepare financial statements of the Fund that comply with prescribed financial reporting standards and the requirements of the Kenyan Capital Markets Act. They are also responsible for safeguarding the assets of the Fund and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The corporate trustee accepts responsibility for the preparation and presentation of these financial statements in accordance with International Financial Reporting Standards and in the manner required by the Kenyan Capital Markets Act. They also accept responsibility for:

- i. Designing, implementing and maintaining internal control as they determine necessary to enable the preparation of financial statements that are free from material misstatements, whether due to fraud or error:
- ii. Selecting suitable accounting policies and then apply them consistently; and
- iii. Making judgments and accounting estimates that are reasonable in the circumstances

In preparing the financial statements, the corporate trustee have assessed the Fund's ability to continue as a going concern and disclosed, as applicable, matters relating to the use of going concern basis of preparation of the financial statements. Nothing has come to the attention of the corporate trustee to indicate that the Fund will not remain a going concern for at least the next twelve months from the date of this statement.

In the custodian's opinion, the Fund Manager has in all material respects managed the scheme in accordance with the provisions of the Capital Markets (Collective Investment Schemes) Regulations, 2001, incorporation documents, the information memorandum and the rules of the Fund

The corporate trustee acknowledges that the independent audit of the financial statements does not relieve them of their responsibility.

Approved by the board of corporate trustee on 28th March 2019 and signed on its behalf by:

FOR: KOB BANK KENYA LTD.

CORPORATE TRUSTEE

Signed on behalf of the Corporate Trustee

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ORATE TRUSTEE



### CHAIRMAN'S STATEMENT TO UNIT HOLDERS FOR THE YEAR ENDED 31 DECEMBER 2018

'Dear Unit Holders
It is my great pleasure
to present the 2018
annual report and
financial statements
for Apollo Unit Trusts.
May I acknowledge the
trust and confidence
bestowed upon me by
the board of directors'

#### **ECONOMY & BUSINESS**

#### **ENVIRONMENT OVERVIEW**

A rebound in agriculture and a return to political stability have helped strengthen the momentum of Kenya's economy in 2018, with the rollout of large infrastructure projects expected to see this growth continue in the medium term. The International Monetary Fund (IMF) forecasts gross domestic product (GDP) will expand by 5.7% in 2018, an increase on the 4.9% growth recorded in 2017. The fund's forecast was supported by data from the Kenya National Bureau of Statistics (KNBS), which showed that GDP had expanded by 6.3% (y-o-y) in the first three quarters of 2018.

A continuation of favourable weather conditions characterized by heavy downpours, has been a boon for agricultural and hydroelectric activities. Healthy diaspora remittance inflows and a marked increase in tourism earnings against a strengthening shilling also drove the strong outturn and helped to narrow the current account deficit by nearly a quarter compared to the same period in 2017.

Growth is expected to remain strong in 2019, thanks to solid domestic demand. Private consumption should continue to expand at a healthy pace, buoyed by solid remittance inflows and a tight labour market, while upbeat business confidence should continue to support strong fixed investment growth.

The continuation of the interest rate cap on commercial bank lending rates will likely curb the availability of credit, and lead to tougher conversations with multi-lateral agencies like the IMF.

In addition to more favourable climatic conditions, the KNBS cited improved political stability as a factor supporting growth in 2018. This stability also helped the local currency maintain its position against the dollar, with the shilling trading at 101.81 to the US dollar as of 31st December 2018. Having opened 2018 at 103.29 to the dollar, the shilling managed to avoid the volatility that beset many currencies in developing countries during the past year.

The local unit gained 1.4% against the USD in 2018, becoming the only African currency to appreciate against the Greenback. The KES is projected to continue its stability in the short term. With regard to stock market performance, NASI index was down by -18% during 2018. This loss was largely led by large-cap stock prices declining from the second quarter as a result of global sell-offs by foreign investors exiting emerging markets.

Foreign investor outflows increased in 2018 to USD 425.6 mn, compared to USD 113.7 mn in 2017. This was reflected in a general trend where international investors exited emerging markets as interest rates went up in the US coupled with the strengthening of the US Dollar.

### INVESTOR RETURNS ON APOLLO UNIT TRUST FUNDS

	Actual Performance				nchma forman	
	2018	2017	2016	2018	2017	2016
Apollo Money Market Fund	8.35%	6.05%	7.39%	5.55%	5.95%	6.03%
Apollo Balanced Fund	-4.72%	12.86%	3.58%	-6.21%	17.17%	1.22%
Apollo Equity Fund	-8.16%	12.70%	-15.31%	-13.27%	23.90%	-5.58%

Money Market fund return continues to perform above benchmark- ie 70% of Central Bank Rate which ideally reflects current bank deposit rates net of w/tax

Our performance for Equity and Balanced Funds which have exposure to stock market quoted securities investments, reflect challenges experienced by the overall stock market. As mentioned earlier in this report NASI index declined by 18% and therefore impacting our returns. Whereas 12mnsh investment returns were negative we were able to cushion unit holders against the full impact of market deterioration



## CHAIRMAN'S STATEMENT TO UNIT HOLDERS FOR THE YEAR ENDED 31 DECEMBER 2018 (CONTINUED)

#### **2019 OUTLOOK**

Whereas 2018 was challenging from an investment perspective, we expect positive improvement in 2019. Political stability is expected to continue in the near future, with the IMF predicting growth of 6.1% in 2019 as the government continues with the rollout of major infrastructure projects. The country's ambitious "Big Four" agenda, which focuses on increasing investment in affordable housing, manufacturing, food security and universal healthcare, is expected to gain momentum in 2019 following the implementation of a series of pilot programmes. This will continue to spur growth in the economy. However, the major risk is underpinned on bloated national debt and massive leakages through rampant corruption. There is, however, renewed energy in the fight against corruption and the government should not relent until this vice is eradicated and ensure punitive measures are executed on anyone perpetuating the same regardless of their status in the society.

Overall, we are optimistic that 2019 investment returns will reflect improvement over prior year. Our investment philosophy remains unchanged and is guided by the need to protect and enhance client value whilst managing inherent market risks

#### **APPRECIATION**

On behalf of the Apollo Asset Management, I wish to express our deep gratitude to our clients, service providers and the regulatory authorities for the business and support throughout the year.

I recognise and appreciate the management and staff of the Company for the loyalty, dedication and hard work that has made these results possible.

Finally, to my fellow directors, thank you for your commitment, support and considered advice that is so essential in this extremely competitive and specialised industry.



RICHARD MICHAEL ASHLEY
CHAIRMAN - APOLLO ASSET MANAGEMENT
2019





## REPORT OF THE CUSTODIAN FOR THE YEAR ENDED 31 DECEMBER 2018

In accordance with the Capital Markets (Collective Investment Schemes) Regulations, 2001 (the Regulations) and the Custody Agreement between Standard Chartered Bank Kenya Limited as the Custodians and Apollo Asset Management Company Limited as the Fund Manager, we confirm that:

- a) We have discharged the duties prescribed for a Custodian under Regulation 35 of the Regulations, to the Apollo Unit Trust Scheme Fund.
- b) We confirm having effected the sale, redemption and cancellation of units in accordance with the creation/liquidation instructions received from the Fund manager.
- c) The investment and borrowing powers and restrictions applicable to the Fund in accordance with the Regulations and the documents of incorporation have not been exceeded.

For the period ended 31 December 2018, we have held the assets for the Fund, including title deeds, securities and income that accrue thereof, to the order of the Fund Manager and facilitated the transfer, exchange or delivery in accordance with the instructions received from the Fund Manager.

In our opinion, the Fund Manager has in all material respects managed the scheme in accordance with the provisions of the Capital Markets (Collective Investment Schemes) Regulations, 2001, incorporation documents, the information memorandum and the rules of the Fund.

Signed on behalf of the custodian

27th March 2019





### APOLLO MONEY MARKET FUND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### STATEMENT OF COMPREHENSIVE INCOME

	2018	2017
	Shs	Shs
Income		
Interest income	17,174,625	6,633,122
Fair value gain on investments at fair value through profit or loss	5,458,605	249,617
Total income	22,633,230	6,882,739
Operating expenses	(3,196,165)	(1,412,033)
Profit before income tax	19,437,065	5,470,706
Income tax expense	(1,367,093)	(458,306)
Profit for the year	18,069,972	5,012,400
Other comprehensive income	-	-
Total comprehensive income for the year	18,069,972	5,012,400

The full set of 2018 Audited Annual Report and Financial Statements can be obtained from the Apollo group website..... www.apolloassetmanagement.co.ke



### APOLLO MONEY MARKET FUND FINANCIAL STATEMENTS AS AT 31 DECEMBER 2018

#### STATEMENT OF FINANCIAL POSITION

	2018	2017
	Shs	Shs
FUND BALANCES		
Unit Holder Balances	251,430,465	135,126,926
Total Fund Balances	251,430,465	135,126,926
REPRESENTED BY		
Non-Current Assets		
Financial Assets at fair value through profit or loss		
Corporate Bonds	25,593,112	13,342,375
Treasury Bonds	54,580,398	45,798,110
	80,173,510	59,140,485
Current Assets		
Cash At Bank	343,471	648,686
Financial Assets at fair value through profit or loss		
Call Deposits	5,000,385	780,385
Fixed Deposits	96,079,052	35,665,952
Treasury Bills	71,397,679	39,723,032
	172,820,587	76,818,055
Current Liabilities		
Payables	1,563,632	831,614
	1,563,632	831,614
Net Current Assets	171,256,955	75,986,441
	251,430,465	135,126,926

The above financial information is extracted from the Fund's financial statements were approved for issue by the Corporate Trustee on 28th March 2019 and were signed on behalf of the Corporate Trustee:

FOI: KOB BANK KENYA LIU.

TO TRUSTE



### APOLLO MONEY MARKET FUND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### STATEMENT OF CHANGES IN UNIT HOLDERS' BALANCES

	Unit holder capital balances
	Shs
Balance at 1 January 2018	135,126,926
Profit for the year	18,069,972
Transactions with unit holders:	153,196,898
Units liquidated	254,501,688 (156,268,121
and the second s	(1)
Total transactions with unit holders	98,233,567
Balance at 31 December 2018	251,430,465
	Unit holder

	Unit holder
	capital balances
	Shs
Balance at 1 January 2017	57,186,171
Profit for the year	5,012,400
	62,198,571
Transactions with unit holders:	
Units purchased	111,411,311
Units liquidated	(38,482,956)
Total transactions with unit holders	72,928,355
Balance at 31 December 2017	135,126,926



# THE APOLLO BALANCED FUND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### STATEMENT OF COMPREHENSIVE INCOME

	2018	2017
	Shs	Shs
Income		
Interest income	1,409,637	1,002,644
Fair value(loss)/gain on investments at fair value through profit or loss	(1,669,769)	1,977,745
Gain on disposal of equities	-	66,308
Total (loss)/income	(260,132)	3,046,697
Operating expenses	(831,388)	(960,914)
(Loss)/profit before income tax	(1,091,520)	2,085,783
Income tax expense	(60,079)	(49,146)
(Loss)/profit for the year	(1,151,599)	2,036,637
Other comprehensive income	-	-
Total comprehensive (loss)/income for the year	(1,151,599)	2,036,637

The full set of 2018 Audited Annual Report and Financial Statements can be obtained from the Apollo group website: www.apolloassetmanagement.co.ke



# THE APOLLO BALANCED FUND FINANCIAL STATEMENTS AS AT 31 DECEMBER 2018

#### STATEMENT OF FINANCIAL POSITION

	2018	2017
	Shs	Shs
FUND BALANCES		
Unit Holder Balances	17,497,601	20,224,124
Total Fund Balances	17,497,601	20,224,124
REPRESENTED BY		
Non-Current Assets		
Financial Assets at fair value through profit or loss		
Equities	8,426,244	9,853,725
Treasury Bonds	1,044,864	1,030,554
	9,471,108	10,884,279
Current Assets		
Cash At Bank	309,686	424,037
Financial Assets at fair value through profit or loss		
Call Deposits	-	981,598
Fixed Deposits	2,231,309	1,883,182
Treasury Bills	6,264,312	6,626,389
	8,805,307	9,915,206
Current Liabilities		
Payables	778,814	575,361
	778,814	575,361
Net Current Assets	8,026,493	9,339,845
	17,497,601	20,224,124

The above financial information is extracted from the Fund's financial statements were approved for issue by the Corporate Trustee on 28th March 2019 and were signed on behalf of the Corporate Trustee:

FOR: KOB BANK KENYA LID.

CORPORATE TRUSTEE

Corporate Trustee



# THE APOLLO BALANCED FUND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### STATEMENT OF CHANGES IN UNIT HOLDERS' BALANCES

	Unit holder capital balances
	Shs
Balance at 1 January 2018	20,224,124
Loss for the year	(1,151,599)
	19,072,525
Transactions with unit holders:	
Units purchased	5,581,119
Units liquidated	(7,156,043
Total transactions with unit holders	(1,574,924
Balance at 31 December 2018	17,497,601

	Unit holder capital balances
	Shs
Balance at 1 January 2017	15,993,630
Profit for the year	2,036,637
	18,030,267
Transactions with unit holders:	
Units purchased	4,680,150
Units liquidated	(2,486,293)
Total transactions with unit holders	2,193,857
Balance at 31 December 2017	20,224,124



# THE APOLLO EQUITY FUND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

#### STATEMENT OF COMPREHENSIVE INCOME

	2018	2017
	Shs	Shs
Income		
Interest and dividend income	406,205	338,568
Fair value (loss)/gain on investments at fair value through profit or loss	(789,838)	937,757
Total(loss)/ income	(383,633)	1,276,325
Operating expenses	(362,845)	(326,210)
(Loss)/profit before income tax	(746,478)	950,115
Income tax expense	(15,078)	(26,180)
(Loss)/profit for the year	(761,556)	923,935
Other comprehensive income	-	-
Total comprehensive (loss)/income for the year	(761,556)	923,935

The full set of 2018 Audited Annual Report and Financial Statements can be obtained from the Apollo group website: www.apolloassetmanagement.co.ke



# THE APOLLO EQUITY FUND FINANCIAL STATEMENTS AS AT 31 DECEMBER 2018 (CONTINUED)

#### STATEMENT OF FINANCIAL POSITION

	2018	2017
	Shs	Shs
FUND BALANCES		
Unit Holder Balances	7,145,710	7,502,685
Total Fund Balances	7,145,710	7,502,685
REPRESENTED BY		
Non-Current Assets		
Financial Assets at fair value through profit or loss		
Equities	5,284,403	5,143,140
Equities	3,201,103	3,113,110
	5,284,403	5,143,140
Current Assets		
Cash At Bank	168,795	165,497
Financial Assets at fair value through profit or loss		
Fixed Deposits	293,558	1,409,365
Treasury Bills	1,689,359	952,157
	2,151,712	2,527,019
Current Liabilities		
Payables	290,405	167,474
	290,405	167,474
Net Current Assets	1,861,307	2,359,545
	7,145,710	7,502,685

The above financial information is extracted from the Fund's financial statements were approved for issue by the Corporate Trustee on 28th March 2019 and were signed on behalf of the Corporate Trustee:

FOR: KOB BANK KENYA LID.

CORPORATE TRUSTEE

Corporate Truste



# THE APOLLO EQUITY FUND FINANCIAL STATEMENTS AS AT 31 DECEMBER 2018 (CONTINUED)

#### STATEMENT OF CHANGES IN UNIT HOLDERS' BALANCES

	Unit holder capital balances Shs
Balance at 1 January 2018	7,502,685
Loss for the year	(761,556)
	6,741,129
Transactions with unit holders:	
Units purchased	462,083
Units liquidated	(57,502)
Net transactions with unit holders	404,581
Balance at 31 December 2018	7,145,710

	Unit holder capital balances Shs
Balance at 1 January 2017	606,547
Profit for the year	923,935
	1,530,482
Transactions with unit holders:	
Units purchased	6,104,141
Units liquidated	(131,938)
Net transactions with unit holders	5,972,203
Balance at 31 December 2017	7,502,685



### **Apollo Asset Management Company Ltd.**

Apollo Centre, Ring Road, Parklands P.O. Box 30389-00100, Nairobi

Tel: +254 (0) 20 364 1000

E-mail: assetmanagement@apollo.co.ke

Website: www.apolloassetmanagement.co.ke



#### **APA Insurance Kenya Limited**

Apollo Centre, Ring Road Parklands, Westlands P.O. Box 30065 - 00100 Nairobi Tel: +254 (0) 20 286 2000 / 364 1000 E-mail: info@apainsurance.org info@apalife.co.ke Website: www.apainsurance.org

#### APA Insurance (Uganda) Limited

AHA Towers, 5th Floor, 7 Lourdel Road – Nakasero, Kampala P.O. Box 7561 Tel: +256 200907003 | +256 200 907004 E-mail: apa.uganda@apainsurance.org

#### **APA Life Assurance Limited**

Apollo Centre, Ring Road, Parklands P.O. Box 30389-00100, Nairobi Tel: +254 (0) 20 364 1000 E-mail: info@apalife.co.ke Website: www.apalife.co.ke

#### **Gordon Court Limited**

Apollo Centre, Ring Road, Parklands P.O. Box 30389 - 00100, Nairobi Tel: +254 020 364 1900 E-mail: info@apollocentre.org

#### **Branch Offices**

#### **City Centre**

6th Floor, Hughes Building, Kenyatta Avenue P.O. Box 30065 – 00100, Nairobi Tel: +254 (0) 20 286 2000 / 364 1000 E-mail: info@apainsurance.org info@apalife.co.ke

#### Nakuru

Giddo Plaza, George Morara Road P.O. Box 14188 – 20100, Nakuru Tel: 051 221 3412/6 | 020 286 2337 E-mail: apa.nakuru@apainsurance.org

#### Mombasa

Apollo House, Moi Avenue P.O. Box 81821 - 80100, Mombasa Tel: 041 222 19 41/ 2 | 041 2220758/9 Pilot Line: 020 286 2400 E-mail: apamombasa@apainsurance.org

Ground Floor, Tuff Foam Mall - Jomo Kenyatta Highway P.O. Box 632 – 40100, Kisumu Tel: 057 202 4860 | 020 286 2908 E-mail: apa.kisumu@apainsurance.org

#### Naivasha

1st Floor, Eagle Centre, Mbari Kaniu Road P.O. Box 1819 – 20117, Naivasha Tel: 050 202 0086 | 020 086 2353 E-mail: apa.naivasha@apainsurance.org



#### Eldoret

1st Floor, Zion Mall, Uganda Road P.O. Box 3600 - 30100, Eldoret Tel: 053 203 0937 | 020 286 2334 E-mail: apa.eldoret@apainsurance.org

5th Floor, Zuri Centre, Kenyatta Highway P.O. Box 4400 - 01002, Thika Tel: 067 2220196 | 020 286 2300 E-mail: apa.thika@apainsurance.org

2nd Floor, Hart Towers, off Meru Highway P.O. Box 3298 - 60200, Meru Tel: 064 3131823 | 020 268 2312 E-mail: apa.meru@apainsurance.org

#### Nyeri

1st Floor, Peak Business Centre off Kenyatta Highway P.O. Box 2443 - 10100, Nyeri Tel: 061 203 0332 I 020 286 2307 E-mail: apa.nyeri@apainsurance.org

#### Embu

1st Floor, Ganga Building, Kentatta Highway P.O. Box 1817 - 60100, Embu Tel: 068 2230103 | 020 286 2317 E-mail: apa.embu@apainsurance.org

2nd Floor Mocha Place -Kisii Kisumu Highway P.O. Box 3479 -40200, Kisii Tel: 058 2031773 | 020 286 2327 E-mail: apa.kisii@apainsurance.org

#### Machakos

ABC Imani Plaza, Ngei Road P.O. Box 2475-90100, Machakos Tel: 044 21455 | 0202 286 2347 E-mail: apa.machakos@apainsurance.org

#### **Associate Company**



#### Reliance Insurance Company (Tanzania) Ltd.

3rd & 4th Floor Reliance House Plot No. 356, United Nations Road, Upanga P.O. Box 9826. Dar Es Salaam Tel: +255 (22) 212 0088-90 E-mail: insure@reliance.co.tz